


Spiritual generosity


A decorative graphic consisting of a series of small, colorful spheres (orange, green, purple) arranged in a slightly curved line across the middle of the image. The spheres are positioned below the word 'Spiritual' and above the word 'generosity'.



Living God,

Sometimes we go to look where we last found you
and discover that you have moved on,
always one step ahead of us.

As we leave the old and step out this day
bring new life to our fingers
that we might touch the signs
of your life among us and have faith



Bring new life as we eat, that we might know you
in the breaking of daily bread

Bring new life to the work of our hands this day
that we might trust the abundance of your gift

Bring new life when you interrupt our old ways
and call us by name to move on

Bring new life to our eyes that we might
see you beside us as we walk the road with you. Amen.



Online Seminars

1. Motivation for Giving

2. Patterns for Giving

3. Giving for Mission

4. Planning for Giving



Spirited Generosity

- Building a culture of generosity
- Affirming our faith in the goodness of a God who provides
- Cultivating an expectation of abundance, not scarcity
- Focusing on mission, not only maintenance



Scarcity



Abundance





AGL electricity account.



Account
Supplier
address

How much energy are you using?

Bill period: 16 Jan 2019 to 12 Apr 2019 (87 days)

Compare with other homes in your area.



Average usage data supplied by Australian Energy Regulator based on homes without a pool during summer. Visit energymadeeasy.gov.au for more information.

Average daily cost and usage.

Snapshot.

Average daily cost:
\$9.57

Average daily usage:
24.54kWh

Same time last year:

Your bill over

Balance brought forward

+

New charges

=

Total due

\$832.19

Motivation for Giving

- Shift emphasis from Maintenance to Mission
- Shift emphasis from Commitment to Community and Compassion
- Generosity thrives on making a difference in the world
- Generosity is cultivated by people with vision and passion for mission



The Giving Matrix

- Increasing *why* people give - to make a difference
- Increasing *when* people give - more opportunities
- Increasing *how* people give - more avenues
- Increasing *who* gives - a wider invitation



Ways People Give

- Impulse
- Special
- Seasonal
- Tax deductible
- Regular
- Continuing
- Support Scheme
- Bequest
- Fee for Service



People to Invite to Give

- Regular members
- Participants
- People being served
- Community
- Churches
- People who have moved

| People Giving | Members | Participants | People served | Community | Other Churches | People Who Moved |
|-----------------|---------------------------|----------------------|---------------|----------------------|----------------|------------------|
| Impulsive | Bushfire | | | | | |
| Special | Sound system | | | | | |
| Seasonal | Annual Event Christmas | Annual event Bowl | | Annual Event Bowl | | |
| Tax deductible | Food truck | Food Truck | Food Truck | Food Truck | Food truck | |
| Regular | HERE | | | | | |
| Continuing | Youth Worker Refugees | | | | | |
| Support Scheme | Support church plant | | | | | |
| Bequest | | | | | | |
| Fee for Service | | | | | | |

| People Grouping → | Young Adults who are members of the church | Other members of the church | People served through Playgroups | Other churches of same denomination in the geographical area | Business owners and staff in the same shopping precinct as the church |
|--|---|---|--|--|--|
| Giving opportunity ↓ | | | | | |
| Impulsive Giving | <ol style="list-style-type: none"> 1. Invite to support development of music program with planned impulsive giving twice per year 2. In times of disaster emergencies 3 times a year, promote support of denomination's appeals | In times of disaster emergencies 3 times per year, promote support of denomination's appeals | In times of disaster emergencies 3 times per year, promote support of denomination's appeals | | In times of emergencies 3 times per year, invite businesses to promote support of denomination's emergency disaster appeals with staff and customers |
| Seasonal Giving – Christmas and Lent Appeal | Invite to support both appeals | Invite to support both appeals | Invite to support Christmas Appeal | | |
| Tax Time Giving | Invite to make tax deductible gift | Invite to make tax deductible gift | | Invite other churches in denomination in the local area to circulate brochure asking for support for tax deductible fund of local church amongst their members | Invite local businesses to ask staff to make tax deductible fund at tax time. |
| Support Scheme Giving | | Establish funds for youth work, building debt and maintenance and music ministry. Invite people to deposit for the fund of the choice. Interest used to offset debt and develop programs. | | | |
| Regular Giving | Invite to give regularly and to choose which of the 4 major mission areas they will direct their giving to | Invite to give regularly | | | |



The Giving Matrix examples

| People Grouping → | Members of the church | Easter and Christmas attenders | People who use the church facilities | People in Playgroup ministry |
|--|--|--|--|---|
| Giving opportunity ↓ | | | | |
| Impulsive Giving | In times of disaster emergencies 3 times a year, promote support of denomination's appeals | In times of disaster emergencies 3 times per year, promote support of denomination's appeals | In times of disaster emergencies 3 times per year, promote support of denomination's appeals | |
| Seasonal Giving – Christmas and Lent Appeal | Invite to support both appeals | Invite to support both appeals | Invite to support Christmas Appeal | |
| Support Scheme Giving | Establish a fund for a program with children and invite people to make deposits | | | |
| Regular Giving | Invite to give regularly and to choose which of the 4 major mission areas they will direct their giving to | | | Invite regular giving to the playgroup ministry |